



CONVENTION '18

OCT 12 - 16, 2018 • MIAMI BEACH

PSA Owners and Members

JEFFREY SWEENEY	A+ TECHNOLOGY & SECURITY SOLUTIONS, INC	SALES MANAGER
STEPHAN GRILLO	A+ TECHNOLOGY & SECURITY SOLUTIONS, INC	CFO
DANIEL COGAN	ACCESS SECURITY CORP	PRESIDENT
CHRIS BENVAU	ADT	SR VP ENTERPRISE SOLUTIONS
DANIEL ROSE	ADT	VP FINANCE AND M&A
HELI SHILD	AES	SALES
HOPE SHILD	AES	MARKETING
HOWARD SHILD	AES	PRESIDENT
JOHN SPOONER	ALARM DETECTION SYSTEMS	EVP
GARY VENABLE	ALL SYSTEMS	PRESIDENT
ROSS VIERRA	AXIS GLOBAL ENTERPRISES INC. / ASI SECURITY	CEO PRESIDENT
STEPHEN SPEARS	BONNEVILLE CONTRACTING AND TECHNOLOGY GROUP	PRESIDENT
KEVIN BRADLEY	CASCO SYSTEMS	PRESIDENT & COO
BIRNHAU WOLDEAB	CONDORTECH SERVICES	SECURITY PROJECT MANAGER
BILL LAWRENCE	CM3 BUILDING SOLUTIONS INC	SECURITY DIVISION MANAGER
WILLIAM HOGAN	D/A CENTRAL INC	PRESIDENT
TOM DALLMANN	DALLMANN SYSTEMS INC	PRESIDENT
BARTON KARTOZ	DYNAMIC SECURITY	VICE PRESIDENT
BRYAN MORTENSEN	ECD SYSTEMS	CTO
MIKE BRADLEY	ECD SYSTEMS	PRESIDENT/CEO
GUNVIR BAVEJA	EVIGILANT.COM INC	CEO
JASON TIBBETTS	EVIGILANT SECURITY	SVP
FRANK CIRONE	G4S SECURE INTEGRATION LLC	PRESIDENT
NOLAN MILLER	GENERAL SECURITY SERVICES CORPORATION	VICE PRESIDENT
ROBERT KRISTENSEN	INTEGRATED SECURITY & COMMUNICATIONS	DIRECTOR OF NATIONAL SALES
ANDREW LANNING	INTEGRATED SECURITY TECHNOLOGIES	CO-FOUNDER
CHRISTINE LANNING	INTEGRATED SECURITY TECHNOLOGIES	PRESIDENT
JON LANGHORST	IST	PRESIDENT
GANNON SWITZER	KST SECURITY	PRESIDENT
SKIP SAMPSON	KST SECURITY	EXECUTIVE LEADER
ROBERT VEZINA	LIFE SAFETY ENGINEERED SYS INC	PRESIDENT
DAN HIETT	LONE STAR COMMUNICATIONS	VP OPERATIONS
CRAIG JARRETT	NETRONIX INTEGRATION	PRESIDENT
LIZ SHERRIFF	NETRONIX INTEGRATION	ACCOUNTS MANAGER
RALPH SHERRIFF	NETRONIX INTEGRATION	MANAGING DIRECTOR
PAUL THOMAS	NORTHLAND CONTROLS SYSTEMS	PRESIDENT / COO
MIKE RICHMOND	NOTIFICATION SYSTEMS OF AMERICA	PRESIDENT
JASON HEDGES	PATHWAY TECHNOLOGIES, INC.	BRANCH MANAGER

RAYMOND DOWNS	P.A.C.E.	PRESIDENT
RITA DOWNS	P.A.C.E.	CEO / CFO
DAVID ALESSANDRINI	PASEK CORPORATION	VICE PRESIDENT
BRIAN SULLIVAN	PASS SECURITY	GENERAL MGR / MANAGING MEMBER
GARY HOFFNER	PHOTO-SCAN OF LOS ANGELES/PSLA	VICE PRESIDENT
EVA MACH	PRO-TEC DESIGN, INC.	PRESIDENT & CEO
JERRY CAMPISE	PSLA SECURITY	SALES EXECUTIVE
DEAN REECE	REECE COMPLETE SECURITY SOLUTIONS	PRESIDENT
GINA REECE	REECE COMPLETE SECURITY SOLUTIONS	CFO
DEBBIE HORVATH	RELIABLE FIRE & SECURITY	PRESIDENT
MICHAEL VAN KAMPEN	RELIABLE FIRE & SECURITY	IT MANAGEMENT
MICHAEL SIMMONS	S3 INTEGRATION	VICE PRESIDENT
THOMAS SILCOTT	S3 INTEGRATION	PRESIDENT
CAREY BOETHEL	SECURADYNE SYSTEMS LLC	PRESIDENT & CEO
GLORIA LUBBEN, CPP	SECURALARM SYSTEMS INC	EXECUTIVE VICE PRESIDENT
JAMES HENRY	SECURITAS ELECTRONIC SECURITY	EXECUTIVE VP-CORPORATE DEVELOPMENT
TERRY RIVET	SECURITRONICS COMPANY	PRESIDENT / CEO
DEAN ZUIDEMA	SECURITY CONTROL INTEGRATORS	VICE PRESIDENT
TREVOR STEWART	SECURITY CONTROL INTEGRATORS	PRESIDENT
TOM HRUBY	SECURITY EQUIPMENT, INC	EXECUTIVE VICE PRESIDENT
DAN BUDINOFF	SECURITY SPECIALISTS	PRESIDENT
KIMBERLY BUDINOFF	SECURITY SPECIALISTS	GENERAL MANAGER
KEKIN SHAH	SHANIX TECHNOLOGY	PRESIDENT
CHAO CHEN	SSP	MANAGING PARTNER
DARRYL KEELER	TECH SYSTEMS	CEO
LARRY SIMMONS	TECH SYSTEMS	VP CORPORATE GOVERNANCE
MIKE KOBELIN	TECH SYSTEMS	WESTERN REGIONAL DIRECTOR
WAYNE SMITH	TECH SYSTEMS	PRESIDENT
MATTHEW LADD	THE PROTECTION BUREAU	PRESIDENT
BUDDY LEE	VIDEOTEC CORPORATION	PRESIDENT
JOSEPH MOSER	VIDEOTEC CORPORATION	IT DIRECTOR
BRYAN VIAU	VTI SECURITY	CHIEF OPERATING OFFICER
BRADY WARRICK	WALSH DOOR & SECURITY	VICE PRESIDENT
Sponsors		
ERIK LARSEN	ALLEGION	NATIONAL ACCOUNTS MANAGER
MISSY WAITES	ALLIANTGROUP	ASSOCIATE DIRECTOR
ROSE MCCARTY	ALLIANTGROUP	VP OF EDUCATION AND AWARENESS
ALAN FORMAN	ALTRONIX	VP SALES & MARKETING
JR ANDREWS	ALTRONIX	NATIONAL SALES EXECUTIVE
KEN TAKAHASHI	AMAG TECHNOLOGY	DIRECTOR OF NATIONAL ACCOUNTS
KEVIN HENDERSHOT	ASSA ABLOY	DIRECTOR, STRATEGIC INTEGRATOR PARTNERSHIPS
BRIAN BUKOWSKI	BOSCH SECURITY AND SAFETY SYSTEMS	KEY ACCOUNT MANAGER
JAMES URE	BOSCH SECURITY AND SAFETY SYSTEMS	BUSINESS DEVELOPMENT MANAGER
BILL YESNICK	BRIVO	VP, SALES
KELLY BOND	BRIVO	VP, DEALER DEVELOPMENT
JEFF OAKES	D-TOOLS	SALES LEAD
RANDY STEARNS	D-TOOLS	CEO

TIM BIGONESS	D-TOOLS	CMO
JUSTIN KOZAK	HANWHA TECHWIN	NATIONAL ACCOUNTS MANAGER
MARCIA LAUDERT	HID GLOBAL	REGIONAL ACCOUNT MANAGER
MICHAEL MASLOWSKI	HIKVISION	STRATEGIC ACCOUNT MANAGER
OLIVER ZHANG	HIKVISION	DIRECTOR OF STRATEGIC DISTRIBUTION
JEREMY BRUMMELS	HYSECURITY	NATIONAL BUSINESS DEVELOPMENT MANAGER
KASIA HANSON	INTEL	PARTNER SALES DIRECTOR - SURVEILLANCE
ANGELO TEBANO	MARCH NETWORKS	DIRECTOR OF CHANNEL SALES
JOEY JOY	MARCH NETWORKS	DISTRIBUTION CHANNEL ACCOUNT MANAGER
WAYNE DEAN	MCGRUFF INSURANCE SERVICES	VICE PRESIDENT
BRAD CARY	MILESTONE SYSTEMS	NATIONAL SALES MANAGER, WEST
TRACY LITTLE	MILESTONE SYSTEMS	NATIONAL SALES MANAGER, EAST
ED SOLT	OPENEYE	VP OF SALES & MARKETING
MATT HANLEY	SENECA	BUSINESS DEVELOPMENT, INTELLIGENT SYSTEMS
STEVE MASER	SENECA	VP BUSINESS DEVELOPMENT
Speakers		
PETER DELISLE	EDUCET	LEADERSHIP EFFECTIVENESS
BAADREA BAGLEY	ELEVATE2LEAD	LEADERSHIP COACH
HAL BAGLEY	ELEVATE2LEAD	LEADERSHIP COACH
Special Guests		
SHARON HAGEN		
TOM HAGEN		
CHUCK WILSON	NSCA	EXECUTIVE DIRECTOR
PSA Staff		
ANTHONY BERTICELLI	PSA	DIRECTOR OF EDUCATION
BILL BOZEMAN	PSA	PRESIDENT & CEO
CHRIS SALAZAR-MANGRUM	PSA	DIRECTOR OF INTEGRATED SERVICES
CRAIG PATTERSON	PSA	DIRECTOR OF VENDOR MANAGEMENT
DIANA HANNA	PSA	DIRECTOR OF SALES, WESTERN REGION
JENNIFER ANDERSON	PSA	EVENT PLANNER
KATIE BLOUGH	PSA	PROJECT MANAGER
KELLY VEILLEUX	PSA	DIGITAL MARKETING SPECIALIST
RIC MCCULLOUGH	PSA	COO
STEVE KING	PSA	CFO
TIM BROOKS	PSA	DIRECTOR OF SALES, EASTERN REGION
Guests of PSA Owner/Members		
NICOLE COGAN	ACCESS SECURITY CORP	
ASHLEY ROSE	ADT	
MARY BENVAU	ADT	
TAMMY SPOONER	ALARM DETECTION SYSTEMS	
APRIL VENABLE	ALL SYSTEMS	
FLORI SPEARS	BONNEVILLE CONTRACTING AND TECHNOLOGY GROUP	
ELISE LAWRENCE	CM3 BUILDING SOLUTIONS INC	
CHRIS HOGAN	D/A CENTRAL INC	
VICKI DALLMANN	DALLMANN SYSTEMS INC	
EULA BRADLEY	ECD SYSTEMS	

LINDSAY MORTENSEN	ECD SYSTEMS	
SHARON CIRONE	G4S SECURE INTEGRATION LLC	
NANCY MILLER	GENERAL SECURITY SERVICES CORPORATION	
DANIELLE KRISTENSEN	INTEGRATED SECURITY & COMMUNICATIONS	
LEANNE SAMPSON	KST SECURITY	
SHARI SWITZER	KST SECURITY	
ANGEL SWANN	LIFE SAFETY ENGINEERED SYS INC	
JOYCE HIETT	LONE STAR COMMUNICATIONS	
KIM JARRETT	NETRONIX INTEGRATION	
DEBBIE THOMAS	NORTHLAND CONTROLS SYSTEMS	
KATE ALESSANDRINI	PASEK CORPORATION	
ANN SULLIVAN	PASS SECURITY	
SHARON CAMPISE	PSLA SECURITY	
LUCINDA HENRY	SECURITAS ELECTRONIC SECURITY	
DAWN RIVET	SECURITRONICS COMPANY	
CHRISTINE ZUIDEMA	SECURITY CONTROL INTEGRATORS	
JACQUELINE O'NEILL	SECURITY CONTROL INTEGRATORS	
SANDRA HRUBY	SECURITY EQUIPMENT, INC	
CAREY KOBELIN	TECH SYSTEMS	
LISA SMITH	TECH SYSTEMS	
MARY SIMMONS	TECH SYSTEMS	
WANDA KEELER	TECH SYSTEMS	
MARY LADD	THE PROTECTION BUREAU	
JESSICA BRONIARCZYK	VIDEOTEC CORPORATION	
LYNN GALLAGHER-LEE	VIDEOTEC CORPORATION	
Guest of Sponsors		
DAWN LARSEN	ALLEGION	
KIMBERLY TAKAHASHI	AMAG TECHNOLOGY	
SUE LAUDERT	HID GLOBAL	
LINDSEY HANSON	INTEL	
KELLI DEAN	MCGRIFF INSURANCE SERVICES	
SUSAN SOLT	OPENEYE	
KIM HANLEY	SENECA	
MELISSA MASER	SENECA	
Guests of PSA Staff		
AMANDA BILLING	PSA	
CINDY MCCULLOUGH	PSA	
DIANE KING	PSA	
DJ BLOUGH	PSA	
KAREN BROOKS	PSA	
TRACEY BOZEMAN	PSA	