PSA Technical Committee: Chairman Update

Dear PSA Members:

As we settle in for another autumn here in the Northeast and prepare ourselves for winter, I am happy to be starting my first term as PSA's Technical Committee Chairman. Many thanks for Robert Birley for his years of service on the committee and for the great work he did as the previous Chair. I have some rather large shoes to fill.

Though our committee membership is down a bit over previous years, we are ramping up our recruiting effort to be at full strength before PSA TEC. We are more than ready to deliver valuable content to all PSA members. If you have an interest in joining us, please let either myself or Julie Rolles know.

In 2018 at PSA TEC, our committee held two separate sessions. The first one focused on some new products and technologies that can help drive business with your clients. The other discussed cybersecurity issues affecting our industry. Both sessions were well attended and received.

This year we are focusing on ways you can help clients prepare for the future and migrate their systems toward more resilient and more secure access control technologies. We will break down the various credential technologies available and demonstrate not only how to help your customers make decisions about what technologies they should be moving toward, but also how to get there with the least amount of frustration. We will also address the concept of moving local access control servers to the cloud; why and how!

Along the way we will also be taking an analytical look at some new products from some of our vendors and providing reviews of what they offer.

As always, our aim is to be a valuable and trusted resource for member companies. We encourage participation in these efforts, and welcome any feedback you have on how the PSA Technical Committee can continue to improve.

Sincerely,

Jerry Cordasco

Client Development Manager

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