

Solutions360 Announces Acquisition of Navigate Management Consulting, a Leading Consulting Organization to Technology Systems Integrators

Acquisition Advances Solutions360's Commitment to be their Customers' Most Valued Business Partner

Newmarket, On. – October 1, 2021 – Solutions360 announced today that it has acquired Navigate Management Consulting, a worldwide consulting organization that focuses on improving their clients bottom line results through strategy, business planning, and operational excellence.

In announcing this acquisition Bradford Dempsey, CEO of Solutions360, said “this acquisition accomplishes two strategic goals for Solutions360. First, we add world class management consulting expertise to our world class software for technology system integrators to enhance our drive to become our customers' most valued business partner. Second, we expand our leadership team with two seasoned and proven executives to help us continue on our exponential growth curve”.

Bradford continues, “I am excited to be able to recruit a seasoned, proven growth leader, Joel Harris, into the organization as President to build out what we have already started. As well as recruit a proven builder of consulting services as leader of our Professional Services team, Bradley Malone who will lead both implementation and consulting services.”

“As a natural evolution, we must build a more structured organization to move to being the industry leader capable delivering to and supporting hundreds of customers. I am excited to focus on my role as CEO to drive the company forward as visionary for Solutions360 while knowing that the company strategy and execution is being led by Joel as our company President.”

“This acquisition brings together a shared vision to help technology integrators meet their full potential,” he said. “We believe that by combining Solutions360's proven business solutions with Navigate's best-in-class business consulting, we are creating an extraordinary ecosystem that supports systems integrators in driving better business results.”



Bradley Malone, Managing Partner of Navigate Management Consulting, said Navigate's mission to help businesses and their leadership reach growth goals will not change now that the company has joined the Solutions360 family.

"Bradford and I have shared a belief in the value of organizational transformation coupled with the Q360 platform as key ingredients for client success," he said. "Not only is Navigate fully committed to our current partners and to continuing the work we've been doing, but it also plans to invest resources into expanding our services. This combining of forces is a win for any Solutions360 or Navigate client (current or future) dedicated to improving the way they conduct business."

About Solutions360

Solutions360 is the leading provider of Professional Services Automation software, creating One View of the Business™ for customers. The company's software platform, Q360™, is a tightly integrated system that handles all aspects of a system integration company's business from sales and proposals through to service and dispatch to invoicing and full accounting.

Solutions360's ERP (Enterprise Resource Planning) software, Q360, is an innovative platform designed to manage business processes within a growing technology integration organization. A single system that is process-driven can give insight and control to manage critical business operations. Solutions360 understands that data is one of any company's most valuable assets. Q360 has the power to unite all business processes and empower employees to find, share and exchange data, regardless of location or subject matter expertise.

Find out more by visiting <http://www.solutions360.com>

About Navigate Management Consulting

Navigate Management Consulting helps technology system integrators achieve better results in every aspect of their business. "Principles that Work take Work", so Navigate Management Consulting ensures effective and efficient business improvements in ways that no other company can, in every discipline: Executive Leadership, Sales, Marketing, Operations, Production, Service, Finance, and Administration.

Find out more by visiting <https://navigatemc.com>

Media Contacts

Mack Graham, Solutions360, Inc., (800-450-7748 x235, mgraham@solutions360.com)